# QUEENSTOWN BANCORP OF MARYLAND, INC. 



2019<br>AUDITED FINANCIAL STATEMENTS

Certified Public Accountants
To the Board of Directors and Stockholders
Queenstown Bancorp of Maryland, Inc. and Subsidiary
Queenstown, Maryland

## Report of Independent Auditors

We have audited the accompanying consolidated financial statements of Queenstown Bancorp of Maryland, Inc. (the "Company") and its subsidiary, which comprise the consolidated balance sheet as of December 31, 2019, and the related consolidated statements of income, comprehensive income, changes in stockholders' equity, and cash flows for the year then ended, and the related notes to the consolidated financial statements.

## Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

## Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Queenstown Bancorp of Maryland, Inc. and its subsidiary as of December 31, 2019, and the results of their operations and their cash flows for the year then ended, in accordance with accounting principles generally accepted in the United States of America.

## Prior Period Consolidated Financial Statements

The consolidated financial statements of Queenstown Bancorp of Maryland, Inc. and Subsidiary as of and for the year ended December 31, 2018, were audited by other auditors, whose report dated March 27, 2019, expressed an unmodified opinion on those statements.


Baltimore, Maryland
March 9, 2020

## AUDITED FINANCIAL STATEMENTS

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# QUEENSTOWN BANCORP OF MARYLAND, INC. AND SUBSIDIARY CONSOLIDATED BALANCE SHEETS 

(Dollars in thousands)

|  | December 31 |  |
| :---: | :---: | :---: |
|  | 2019 | 2018 |
| ASSETS |  |  |
| Cash and due from banks | \$ 5,371 | 5,875 |
| Interest bearing deposits with banks | 40,935 | 46,652 |
| Total cash and cash equivalents | 46,306 | 52,527 |
| Securities available-for-sale (at fair value) | 15,327 | 15,542 |
| Federal Home Loan Bank stock (at cost) | 432 | 432 |
| Loans | 395,909 | 381,897 |
| Less allowance for loan losses | $(5,752)$ | $(5,966)$ |
| Loans, net | 390,157 | 375,931 |
| Premises and equipment, net | 5,799 | 5,461 |
| Bank owned life insurance | 11,472 | 11,141 |
| Other real estate | 89 | 50 |
| Deferred income taxes | 1,163 | 1,616 |
| Accrued interest receivable | 1,590 | 1,628 |
| Prepaid expenses | 297 | 333 |
| Other assets | 490 | 350 |
| TOTAL ASSETS | \$473,122 | 465,011 |
| LIABILITIES AND STOCKHOLDERS' EQUITY |  |  |
| Noninterest bearing deposits | \$105,530 | 104,778 |
| Interest bearing deposits | 299,383 | 296,988 |
| Total deposits | 404,913 | 401,766 |
| Accrued expenses and other liabilities | 2,595 | 2,297 |
| Total liabilities | 407,508 | 404,063 |
| Common stock - $\$ 10$ par value; shares authorized $10,000,000$, shares issued and outstanding 1,192,281 and 1,188,081, respectively | 11,923 | 11,881 |
| Additional paid in capital | 309 | 184 |
| Retained earnings | 53,368 | 49,127 |
| Accumulated other comprehensive income (loss) | 14 | (244) |
| Total stockholders' equity | 65,614 | 60,948 |
| TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY | \$473,122 | 465,011 |

See accompanying notes to consolidated financial statements.

## QUEENSTOWN BANCORP OF MARYLAND, INC. AND SUBSIDIARY CONSOLIDATED STATEMENTS OF INCOME

(Dollars in thousands, except per share information)

|  | Years Ended |  |  |
| :---: | :---: | :---: | :---: |
|  | 2019 | 2018 | 2017 |
| INTEREST INCOME: |  |  |  |
| Interest and fees on loans | \$ 20,284 | 19,458 | 19,227 |
| Interest and dividends on investment securities | 435 | 376 | 252 |
| Other interest income | 884 | 1,224 | 801 |
| Total interest income | 21,603 | 21,058 | 20,280 |
| INTEREST EXPENSE: |  |  |  |
| Interest on deposits | 2,455 | 2,157 | 2,158 |
| Net interest income | 19,148 | 18,901 | 18,122 |
| Provision for loan losses | - | 300 | 600 |
| Net interest income after provision for loan losses | 19,148 | 18,601 | 17,522 |

## NONINTEREST INCOME:

| Service charges on deposit accounts | 594 | 634 | 621 |
| :--- | ---: | ---: | ---: |
| Other income | 772 | 572 | 481 |
| Net gain (loss) on sales of other real estate | 51 | 53 | 167 |
| Total noninterest income | 1,417 | 1,259 | 1,269 |

## NONINTEREST EXPENSES:

| Salaries and employee benefits |  | 6,573 | 6,207 | 6,051 |
| :---: | :---: | :---: | :---: | :---: |
| Data processing and electronic banking expenses |  | 1,047 | 865 | 778 |
| Occupancy expense |  | 638 | 707 | 628 |
| Equipment expenses |  | 351 | 345 | 347 |
| FDIC insurance premiums |  | 62 | 137 | 189 |
| Other real estate expenses |  | 19 | 141 | 126 |
| Other expenses |  | 1,633 | 1,551 | 1,471 |
| Total noninterest expenses |  | 10,323 | 9,953 | 9,590 |
| Income before income taxes |  | 10,242 | 9,907 | 9,201 |
| Income tax expense |  | 2,722 | 2,679 | 3,956 |
| Net income | \$ | 7,520 | 7,228 | 5,245 |
| Basic net income per common share | \$ | 6.31 | 5.99 | 4.20 |
| Diluted net income per common share | \$ | 6.28 | 5.98 | 4.20 |
| Basic weighted average common shares outstanding |  | 91,168 | 1,205,830 | 1,249,663 |
| Diluted weighted average common shares outstanding |  | 97,659 | 1,208,487 | 1,249,852 |

## QUEENSTOWN BANCORP OF MARYLAND, INC. AND SUBSIDIARY CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(Dollars in thousands)

|  | Years Ended |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
|  |  | $\mathbf{2 0 1 9}$ | $\mathbf{2 0 1 8}$ | $\mathbf{2 0 1 7}$ |
|  |  |  |  |  |
| Net income |  |  |  |  |
| Other comprehensive income (loss), before tax: | $\$$ | 7,520 | 7,228 | 5,245 |
| Securities available for sale: |  |  |  |  |
| $\quad$ Unrealized holding gains (losses) arising |  |  |  |  |
| $\quad$ during the period |  | 356 | $(244)$ | 36 |
| Other comprehensive income (loss), before tax |  | 356 | $(244)$ | 36 |
| Income tax effect |  | $(98)$ | 67 | $(14)$ |
| Other comprehensive income (loss), net of tax |  | 258 | $(177)$ | 22 |
| Total comprehensive income | $\$$ | 7,778 | 7,051 | 5,267 |

## QUEENSTOWN BANCORP OF MARYLAND, INC. AND SUBSIDIARY CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY

For the Years Ended December 31, 2019, 2018 and 2017
(Dollars in thousands, except per share information)

|  | Common Stock |  | Additional paid- in capital | Accumulated |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Retained | Other Comprehensive |  |
|  | Shares | Par Value |  | Earnings | Income (Loss) | Totals |
| Balances at January 1, 2017 | 1,259,330 | \$ 12,593 |  | 139 | 42,846 | (78) | 55,500 |
| Net Income | - | - | - - | 5,245 | - | 5,245 |
| Other comprehensive income, net of tax | - | - | - - |  | 22 | 22 |
| Reclassification of remaining tax effects on deferred tax assets on securities available for sale | - | - | - - | 11 | (11) | - |
| Stock repurchases | $(33,205)$ | (332) |  | (830) | - | $(1,162)$ |
| Stock option compensation | - | - | 15 | - | - | 15 |
| Cash dividends (\$1.25 per share) | - | - | - - | $(1,545)$ | - | $(1,545)$ |
| Balances at December 31, 2017 | 1,226,125 | 12,261 | 154 | 45,727 | (67) | 58,075 |
| Net Income | - | - | - - | 7,228 | - | 7,228 |
| Other comprehensive (loss), net of tax | - | - | - - | - | (177) | (177) |
| Stock repurchases | $(38,514)$ | (385) |  | $(1,155)$ | - | $(1,540)$ |
| Stock options exercised | 470 | 5 | 11 | - | - | 16 |
| Stock option compensation | - | - | 19 | - | - | 19 |
| Cash dividends (\$2.25 per share) | - | - | - | $(2,673)$ | - | $(2,673)$ |
| Balances at December 31, 2018 | 1,188,081 | 11,881 | 184 | 49,127 | (244) | 60,948 |
| Net Income |  |  |  | 7,520 |  | 7,520 |
| Other comprehensive income, net of tax |  |  |  |  | 258 | 258 |
| Stock options exercised | 4,200 | 42 | 106 | - | - | 148 |
| Stock option compensation |  |  | 19 |  |  | 19 |
| Cash dividends (\$2.75 per share) |  |  |  | $(3,279)$ |  | $(3,279)$ |
| Balances at December 31, 2019 | 1,192,281 | \$ 11,923 | 309 | 53,368 | 14 | $\underline{65,614}$ |

# QUEENSTOWN BANCORP OF MARYLAND, INC. AND SUBSIDIARY CONSOLIDATED STATEMENTS OF CASH FLOWS 

(Dollars in thousands)

| Years Ended |  |  |
| ---: | ---: | ---: |
| 2019 | 2018 | 2017 |
| $\$ 7,520$ | 7,228 | 5,245 |
|  |  |  |
| 45 | 67 | 90 |
| 372 | 368 | 376 |
| $(51)$ | $(53)$ | $(167)$ |
| - | 300 | 600 |
| 355 | $(585)$ | 455 |
| 19 | 19 | 15 |
|  |  |  |
| 38 | $(131)$ | $(48)$ |
| 298 | 205 | 248 |
| 36 | $(17)$ | 6 |
| 17 | 432 | 111 |
| 8,649 | 7,833 | 6,931 |

INVESTING ACTIVITES:
Purchases of securities available-for-sale
Proceeds from calls and maturities of securities available-for-sal
Prinicipal payments received on securities available-for-sale
Net (increase) decrease in loans

| $(2,327)$ | $(4,968)$ | $(4,830)$ |
| ---: | ---: | ---: |
| 1,000 | - | 500 |
| 1,854 | 1,471 | 2,444 |
| $(14,982)$ | $(4,435)$ | 5,689 |
| - | $(2)$ | $(14)$ |
| - | $(5,000)$ | - |
| $(710)$ | $(469)$ | $(180)$ |
| - | - | $(32)$ |
| 279 | 1,289 | 1,531 |
| $(14,886)$ | $(12,114)$ | 5,108 |

FINANCING ACTIVITIES:
Net increase (decrease) in deposits
Purchases of common stock

| 3,147 | $(2,786)$ | $(789)$ |
| ---: | ---: | ---: |
| - | $(1,540)$ | $(1,151)$ |
| 148 | 16 | - |
| $(3,279)$ | $(2,673)$ | $(1,545)$ |
| 16 | $(6,983)$ | $(3,485)$ |
| $(6,221)$ | $(11,264)$ | 8,554 |
| 52,527 | 63,791 | 55,237 |
| $\$ 46,306$ | 52,527 | 63,791 |
|  |  |  |
| $\$ 2,435$ | 2,121 | 2,185 |
| 2,503 | 3,173 | 3,497 |
|  |  |  |
| 266 | - | 1,311 |

See accompanying notes to consolidated financial statements.

# QUEENSTOWN BANCORP OF MARYLAND, INC. AND SUBSIDIARY 

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEARS ENDED DECEMBER 31, 2019, 2018 AND 2017

(Dollars in thousands, except per share information)

## 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accounting and reporting policies of the Company, which includes Queenstown Bancorp of Maryland, Inc. and its wholly owned subsidiary, Queenstown Bank of Maryland (the Bank), conform to accounting principles generally accepted in the United States of America and to general practices in the banking industry. Certain reclassifications have been made to amounts previously reported to conform with the classifications made in 2019.

## Basis of Presentations

The consolidated financial statements include the accounts of Queenstown Bancorp of Maryland, Inc. and its subsidiary, Queenstown Bank of Maryland, with all significant intercompany transactions eliminated.

## Nature of Operations

The Company provides a full range of banking services to individuals and businesses through its main office and five branches in Queen Anne's County and one branch each in Talbot County and Caroline County Maryland. Its primary deposit products are certificates of deposit and demand, savings, and money market accounts. Its primary lending products are commercial and consumer loans and real estate mortgages. The Company's loan portfolio has a concentration of residential and commercial real estate loans in Queen Anne's County and the surrounding area.

## Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

## Securities

At the purchase date, the Company classifies securities as held to maturity or available for sale. Interest and dividend income on securities are recognized in interest income on the accrual basis. Premiums and discounts on securities are amortized as an adjustment to yield using the interest method.

Debt securities acquired with both the intent and ability to hold to maturity are classified as held to maturity and reported at amortized cost. Federal Home Loan Bank stock is carried at cost and is restricted as to marketability.

Securities classified as available-for-sale are used as part of the Company's asset/liability management strategy. Sales may occur in response to changes in interest rate conditions, balance sheet composition or other economic factors. All debt securities classified as available for sale are reported at estimated fair value, with unrealized gains and losses reported as accumulated other comprehensive income or loss, net of deferred income taxes, in the stockholders' equity section of the Consolidated Balance Sheets.

Gains or losses realized from the sale of securities are determined by specific identification and are included in noninterest income. The Company evaluates each investment security in an unrealized loss position for other than temporary impairment. If management determines that all contractual obligations from an investment may not be received, then other than temporary impairment would be recognized. The unrealized loss for other than temporary impairment on debt and equity securities are reported in current period earnings.

## Loans

Loans are stated at their principal balance outstanding net of deferred loan fees and costs. Overdrafts are included in loans outstanding. Interest income on loans is accrued at the contractual rate on the principal amount outstanding. The Company places loans, except for consumer, on nonaccrual when any portion of the principal or interest is ninety days past due and collateral is insufficient to discharge the debt in full. Interest accrual may also be discontinued earlier if, in management's opinion, collection is unlikely. Generally, consumer loans are not placed on nonaccrual, but are charged off when they are over 100 days past due. Interest received on impaired loans placed on nonaccrual status is generally applied to reduce the carrying value of the loan or, if principal is considered fully collectible, recognized as interest income. For all other loans, loan balances are charged off when it becomes evident that such balances are not fully collectible. For loans secured by real estate, the excess of the loan balances over the net realizable value of the property collateralizing the loan is charged off. Accrual of interest resumes when the loan is brought current and the borrower demonstrates the ability to service the debt on a current basis.

Loans are considered impaired, based upon current information and circumstances, if it is probable that the Company will not collect all principal and interest payments according to contractual terms. Restructured loans, meeting the definition of troubled debt restructurings, are considered impaired loans. Impaired loans do not include large groups of smaller balance homogeneous loans that are evaluated collectively for impairment such as consumer installment loans. The impairment of a loan is measured by the present value of expected future cash flows discounted at the loan's effective interest rate, or the fair value of the collateral if the repayment is expected to be provided by the collateral.

Loan origination fees and certain direct loan origination costs are being deferred and the net amount is amortized over the contractual life of the loan as an adjustment to the loan's yield.

## Allowance for Loan Losses

The allowance for loan losses is maintained at a level which, in management's judgment, is adequate to absorb credit losses inherent in the loan portfolio. The allowance is determined by management's evaluation of the loan and lease portfolio based on such factors as the differing economic risks associated with each loan category, the current financial condition of specific borrowers, the economic environment in which borrowers operate, the level of delinquent loans, the value of any collateral and, where applicable, the existence of any guarantees or indemnification. As a result, these judgments are inherently subjective and involve material estimates that may be susceptible to significant change. The allowance is increased by the loan loss provision charged to operating expenses and reduced by charge-offs, net of recoveries. The provision for loan losses is based on the ongoing review of the loan portfolios, past loss experience and current economic conditions which could impact the borrowers' repayment performance.

## Premises and Equipment

Premises and equipment are stated at cost less accumulated depreciation and amortization. Land is stated at cost. The Company's policy is to provide for depreciation of physical properties over their estimated useful lives or the lease term (whichever is shorter) as a charge to operations at straight-line rates. Expenditures for maintenance, repairs and minor renewals are charged to operations; expenditures for betterments are charged to the property accounts. Upon retirement or other disposition of properties, the carrying value and the related accumulated depreciation or amortization are removed from the accounts.

## Advertising Costs

Advertising costs are expensed as incurred.

## Off-Balance Sheet Credit Risk

The Company issues financial or standby letters of credit that represent conditional commitments to fund transactions by the Company, typically to guarantee performance of a customer to a third party related to borrowing arrangements. The credit risk associated with issuing letters of credit is essentially the same as occurs when extending loan facilities to borrowers. The Company monitors the exposure to the letters of credit as part of its credit review process. Extensions of letters of credit, if any, would become part of the loan balance outstanding and would be evaluated in accordance with the Company's credit policies. Potential exposure to loss for unfunded letters of credit if deemed necessary would be recorded in other liabilities.

## Other Real Estate

Real estate properties acquired through, or in lieu of, loan foreclosure are held for sale and carried at the lower of fair value minus estimated costs of disposal or cost. Fair value is based on independent appraisals and other relevant factors. At the time of acquisition any excess of loan balance over fair value is charged to the allowance for loan losses.

## Income Taxes

Deferred income taxes are calculated by applying enacted statutory tax rates to temporary differences consisting of all significant items which are reported for tax purposes in different years than for accounting purposes. Deferred tax assets are recognized only to the extent that it is more likely than not that such amounts will be realized based on considerations of available evidence. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in income in the period that includes the enactment date.

## Per Share Data

Basic net income per share is computed by dividing the net income by the weighted average number of shares of common stock outstanding during the year presented. Diluted net income per share is computed by dividing net income by the weighted average number of shares of common stock plus the assumed conversions of common stock equivalents outstanding using the treasury method.

## Subsequent Events

Subsequent events have been evaluated for potential recognition and disclosure through the date of the independent auditors' report, the date these consolidated financial statements were available to be issued. No subsequent events were identified that would affect the presentation of the consolidated financial statements.

## Statement of Cash Flows

For purposes of reporting cash flows, cash equivalents are composed of cash and due from banks and interest bearing deposits with banks.

## Comprehensive Income

Accounting principles generally accepted in the United States of America require that recognized revenue, expenses, gains, and losses be included in net income. However, certain changes in assets and liabilities, such as unrealized gains and losses on available for sale securities, are reported as a separate component of the stockholders' equity section of the consolidated balance sheet. Such items, along with net income, are componets of comprehensive income.

## 2. SECURITIES

The amortized cost, gross unrealized gains and losses, and fair values of securities are as follows:
Available-for-sale
U.S. government agencies
U.S. government sponsored agencies
Residential mortgage-backed
Obligations of states and political subdivisions
Totals

| December 31, 2019 |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: |
|  | Gross | Gross |  |  |
| Amortized | Unrealized | Unrealized | Fair |  |
| Cost | Gains | Losses | Value |  |
| $\$$ | 2,864 | 3 | 5 | 2,862 |
|  | 2,000 | - | - | 2,000 |
| 9,992 | 71 | 55 | 10,008 |  |
|  | 452 | 5 | - | 457 |
| $\$ 15,308$ | 79 | 60 | 15,327 |  |

Available-for-sale
U.S government agencies
U.S. government sponsored agencies

Residential mortgage-backed

| December 31, 2018 |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: |
|  | Gross | Gross |  |  |
| Amortized | Unrealized | Unrealized | Fair |  |
|  | Cost | Gains | Losses | Value |
| $\$$ | 3,405 | 2 | 13 | 3,394 |
|  | 3,000 | - | 56 | 2,944 |
|  | 9,019 | 40 | 319 | 8,740 |
|  | 455 | 9 | - | 464 |
| $\$$ | 15,879 | 51 | 388 | 15,542 |

The table below shows our securities' gross unrealized losses and fair value, aggregated by category and length of time that individual securities have been in a continuous unrealized loss position, at December 31, 2019 and 2018.

As of December 31, 2019
U.S government agencies

Residential mortgage backed
Totals

|  | Less than 12 months |  | 12 months or more |  | Totals |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Fair | Unrealized | Fair | Unrealized | Fair |  |
|  | Value | Loss | Value | Loss | Value | Loss |
|  |  |  |  |  |  |  |
| $\$$ | 1,586 | 1 | 326 | 4 | 1,912 | 5 |
|  | 3,598 | 20 | 1,750 | 35 | 5,348 | 55 |
| $\$$ | 5,184 | 21 | 2,076 | 39 | 7,260 | 60 |
|  |  |  |  |  |  |  |
| $\$$ | 1,873 | 7 | 534 | 6 | 2,407 | 13 |
|  | 996 | 4 | 1,948 | 52 | 2,944 | 56 |
|  | 430 | 1 | 6,585 | 318 | 7,015 | 319 |
| $\$$ | 3,299 | 12 | 9,067 | 376 | 12,366 | 388 |

The residential mortgage backed portfolio at December 31, 2019 is composed of GNMA, FNMA, or FHLMC mortgage backed securities.

The unrealized losses that exist are generally the result of changes in market interest rates since original purchases. These unrealized losses are considered temporary in nature and will decline over time and recover as these securities approach maturity.

The amortized cost and fair values of debt securities at December 31, 2019 by contractual maturity are shown below. Expected maturities will differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

As of December 31, 2019
Due after one through five years
Due after five years through ten years
Due after ten years

| Available-for-Sale |  |  |
| ---: | ---: | ---: |
|  | Amortized | Fair |
| Cost | Value |  |
|  |  |  |
| $\$$ | 2,000 | 2,000 |
|  | 1,367 | 1,369 |
|  | 1,949 | 1,950 |
|  | 5,316 | 5,319 |
|  | 9,992 | 10,008 |
| $\$$ | 15,308 | 15,327 |

There were no sales of securities in 2019, 2018 nor 2017.

At December 31, 2019 and 2018, securities with a carrying value of $\$ 10,497$ thousand and $\$ 6,625$ thousand respectively, were pledged as collateral for certain government deposits and for other purposes as required or permitted by law.

## 3. LOANS

At December 31, 2019 and 2018, loans are as follows:

|  | 2019 | 2018 |
| :--- | ---: | ---: |
| Real estate: |  |  |
| $\quad$ Construction and land development | $\$ 30,011$ | 23,763 |
| Secured by farmland | 36,192 | 38,265 |
| Commercial | 119,378 | 114,768 |
| Residential | 185,586 | 177,873 |
| Commercial and agricultural | 17,590 | 19,624 |
| Consumer | 7,152 | 7,604 |
| Totals | $\$ 395,909$ | 381,897 |

Unamortized net deferred loan costs amounted to \$529 thousand and \$487 thousand at December 31, 2019 and 2018.
A summary of current, past due, and nonaccrual loans as of December 31, 2019 and 2018 was as follows:

|  | 90 Days or |  |  |  |
| :---: | ---: | ---: | ---: | ---: |
| more |  |  |  |  |
| Current | $30-89$ | Days Past | Past Due and |  |
| Due | accruing | Nonaccrual | Total |  |

As of December 31, 2019
Real estate:

| Construction and land development | $\$ 29,337$ | - | 674 | - | 30,011 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Secured by farmland | 31,910 | 3,512 | - | 770 | 36,192 |
| Commercial | 117,920 | 137 | - | 1,321 | 119,378 |
| Residential | 182,020 | 2,280 | 633 | 653 | 185,586 |
| Commercial and agricultural | 17,518 | 51 | 21 | - | 17,590 |
| Consumer | 7,073 | 79 | - | - | 7,152 |
| Totals | $\$ 385,778$ | 6,059 | 1,328 | 2,744 | 395,909 |

90 Days or
30-89 more
Days Past Past Due and

As of December 31, 2018
Real estate:

| Construction and land development | \$ | 23,731 | - | - | 32 | 23,763 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Secured by farmland |  | 35,763 | 1,475 | 229 | 798 | 38,265 |
| Commercial |  | 113,465 | 955 | - | 348 | 114,768 |
| Residential |  | 174,899 | 1,299 | 183 | 1,492 | 177,873 |
| Commercial and agricultural |  | 18,967 | 106 | 551 | - | 19,624 |
| Consumer |  | 7,574 | 30 | - | - | 7,604 |
| Totals | \$ | 374,399 | 3,865 | 963 | 2,670 | 381,897 |

Loans on which the accrual of interest has been discontinued totaled $\$ 2,670$ and $\$ 3,452$ thousand at December 31, 2019 and 2018 respectively. Interest that would have been accrued on these loans totaled $\$ 175$ thousand and $\$ 128$ thousand for the years ended December 31, 2019 and 2018 respectively. At December 31, 2019 residential mortgages in the process of foreclosure total $\$ 322$ thousand.

## 4. ALLOWANCE FOR LOAN LOSSES AND IMPAIRED LOANS

Changes in the allowance for credit losses for the year ended December 31, 2019 and 2018 were as follows:

As of December 31, 2019
Beginning Balance
Provision for loan losses

| Real estate | Real estate | Real estate <br> commercial | Commercial |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: |
| construction | residential | and farmland | and agriculture | Consumer | Totals |

Net charge-offs:
Charge-offs
Recoveries
Net (charge-offs) recoveries
Ending balance

| $\$$ | 136 | 1,046 | 4,547 | 210 | 27 | 5,966 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  | 15 | 1,177 | $(1,081)$ | $(123)$ | 12 | - |
|  |  |  |  |  |  |  |
|  | $(3)$ | $(214)$ | $(81)$ | - | $(48)$ | $(346)$ |
|  | - | 35 | 64 | 9 | 24 | 132 |
|  | $(3)$ | $(179)$ | $(17)$ | 9 | $(24)$ | $(214)$ |
| $\$$ | 148 | 2,044 | 3,449 | 96 | 15 | 5,752 |

As of December 31, 2018
Beginning Balance
Provision for loan losses
Net charge-offs:
Charge-offs
Recoveries
Net (charge-offs) recoveries
Ending balance

| $\$$ | 504 | 1,291 | 2,995 | 464 | 43 | 5,297 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | $(406)$ | $(516)$ | 1,451 | $(226)$ | $(3)$ | 300 |
|  | - | $(52)$ | $(5)$ | $(66)$ | $(42)$ | $(165)$ |
|  | 38 | 323 | 106 | 38 | 29 | 534 |
|  | 38 | 271 | 101 | $(28)$ | $(13)$ | 369 |
| $\$$ | 136 | 1,046 | 4,547 | 210 | 27 | 5,966 |

Although the above allocation is performed, the allowance for loan losses is general in nature and is available to absorb losses from any loan type.

The process for calculating the adequacy of the allowance for loan losses encompasses loss estimates attributable to specific troubled credits identified during the credit review process and estimates of losses inherent in other loans not reviewed specifically. The process of determining the level of the allowance for loan losses involves classifying the loans according to characteristics of loss risk for nonperforming and criticized loans and by type of loan for all other loans. For nonaccrual loans, loans over 89 days past due accruing and any other criticized loans according to the Company's loan rating system, the loans are first reviewed for specific loss measurement. Measurement of the specific loss component is based on expected future cash flows, collateral values and other relevant factors impacting the borrower's ability to pay. The Company utilizes a loan rating system which is applied to all loans but is particularly designed for monitoring loss characteristics of the real estate and commercial loan portfolios. Loan ratings are continually monitored by the loan officer and the credit review department in accordance with the loan rating guidelines established in the loan policy. Factors considered in assigning loan ratings include borrower specific cash flows and financial condition analyses, collateral values, payment status and other relevant data impacting repayment ability. Loss allocations assigned to the various loan type pools are continually monitored and adjusted for adequacy based on trends in portfolio charge-offs and recoveries, trends in portfolio delinquencies and impaired loans, changes in the risk profile of the pools, and changes in trends within the local economy.

Loans that have their terms restructured (e.g., interest rates, loan maturity date, payment and amortization period, etc.) in circumstances that provide payment relief or other concessions to a borrower experiencing financial difficulty are considered trouble debt restructured loans. All restructurings that constitute concessions to a troubled borrower are considered impaired loans that may either be in accruing status or non-accruing status. Troubled debt restructurings are considered to be impaired loans and for purposes of establishing the allowance for loan losses are evaluated for impairment giving consideration to the impact of the modified loan terms and the present value of the loan's expected cash flows. Impairment of troubled debt restructurings that have subsequently defaulted may also be measured based on the loan's observable market price or the fair value of collateral if the loan is collateraldependent. Non-accruing restructured loans may return to accruing status provided there is a sufficient period of payment performance in accordance with the restructure terms. Loans may be removed from the restructured category in the year subsequent to the restructuring if their revised terms are considered to be consistent with terms that can be obtained in the credit market for loans with comparable risk. At December 31, 2019 restructured loans totaled $\$ 7,687$ thousand, of which $\$ 5,545$ thousand were accruing and $\$ 2,142$ thousand were non-accruing. Restructured loans at December 31, 2018 totaled $\$ 8,276$ thousand, of which $\$ 6,926$ thousand were accruing and $\$ 1,350$ thousand were non-accruing.

The following table provides information with respect to impaired loans as of and for the years ended December 31, 2019 and 2018.

Impaired loans with a valuation allowance
Impaired loans without a valuation allowance
Total impaired loans

|  | 2019 | 2018 |
| ---: | ---: | ---: |
| $\$$ | 2,479 | 4,892 |
|  | 6,760 | 5,668 |
| $\$$ | 9,239 | 10,560 |

Allowance for loan losses applicable to impaired loans
Allowance for loan losses applicable to other loans
Total allowance for loan losses

Average recorded investment in impaired loans

| $\$$ | 201 | 574 |
| ---: | ---: | ---: |
|  | 5,551 | 5,392 |
| $\$$ | 5,752 | 5,966 |

\$ 9,526 10,333

The following table provides information on impaired loans by loan category as of December 31, 2019 and 2018:

| Recorded | Unpaid <br> principal | Related <br> allowance | Average <br> recorded <br> investment |
| ---: | ---: | ---: | ---: |

As of December 31, 2019
With a related allowance recorded:

| Real estate - residential | 1,769 | 1,771 | 162 | 2,062 |
| :--- | ---: | ---: | ---: | ---: |
| Real estate - commercial \& farmland | 710 | 716 | 39 | 1,251 |
| Totals | $\$ 2,479$ | 2,487 | 201 | 3,313 |

As of December 31, 2019
Without a related allowance recorded:

| Real estate - construction | $\$$ | 673 | 674 | - |
| :--- | ---: | ---: | ---: | ---: |
| Real estate - residential |  | 3,412 | 4,073 | - |
| Real estate - commercial \& farmland |  | 2,077 | 2,216 | - |
| Commercial \& Agricultural | 598 | 598 | - | 1,609 |
| Totals | $\$$ | 6,760 | 7,561 | - |
|  |  |  |  |  |

As of December 31, 2018
With a related allowance recorded:

| Real estate - construction | $\$$ | 32 | 61 | 6 |
| :--- | ---: | ---: | ---: | ---: |
| Real estate - residential |  | 2,356 | 2,432 | 255 |
| Real estate - commercial \& farmland |  | 1,792 | 1,792 | 233 |
| Commercial \& Agricultural | 712 | 712 | 8,745 |  |
| Totals | $\$$ | 4,892 | 4,997 | 574 |

As of December 31, 2018
Without a related allowance recorded:
Real estate - construction
Real estate - residential
Real estate - commercial \& farmland
Commercial \& Agricultural
Totals

| $\$$ | 136 | 668 | - | 574 |
| ---: | ---: | ---: | ---: | ---: |
|  | 4,126 | 4,805 | - | 3,801 |
|  | 1,142 | 1,246 | - | 1,335 |
|  | 264 | 264 | - | 132 |
| $\$$ | 5,668 | 6,983 | - | 5,842 |

The following table summarizes the loan risk ratings applied to the Company's real estate mortgages and commercial loans as of December 31, 2019 and 2018. Criticized loans are considered inadequately protected by the current paying capacity of the borrower or of the collateral pledged, if any. These loans have weaknesses that jeopardize the liquidation of the debt. Loans not meeting the definition of criticized are considered pass rated loans.

As of December 31, 2019
Pass
Criticized accrual
Criticized nonaccrual
Total
As of December 31, 2018
Pass
Criticized accrual
Criticized nonaccrual
Totals

| Real estate <br> construction | Real estate <br> residential | Real estate <br> commercial <br> and farmland | Commercial and <br> agriculture | Totals |  |
| ---: | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |
| $\$$ | 29,291 | 182,454 | 149,921 | 17,103 | 378,769 |
|  | 720 | 2,479 | 3,558 | 487 | 7,244 |
|  | - | 653 | 2,091 | - | 2,744 |
| $\$$ | 30,011 | 185,586 | 155,570 | 17,590 | 388,757 |
|  |  |  |  |  |  |
| $\$$ | 23,654 | 173,753 | 147,089 | 18,985 | 363,481 |
|  | 77 | 2,628 | 4,798 | 639 | 8,142 |
|  | 32 | 1,492 | 1,146 | - | 2,670 |
| $\$$ | 23,763 | 177,873 | 153,033 | 19,624 | 374,293 |

At December 31, 2019 and 2018 the allocation of the allowance for loan losses summarized on the basis of impairment methodology was as follows:

As of December 31, 2019
Individually evaluated for impairment
Collectively evaluated for impairment
Total

| Real estate construction |  | Real estate residential | Real estate commercial and farmland | Commercial and agriculture | Consumer | Totals |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | - | 162 | 39 | - | - | 201 |
|  | 148 | 1,882 | 3,410 | 96 | 15 | 5,551 |
| \$ | 148 | 2,044 | 3,449 | 96 | 15 | 5,752 |
| \$ | 6 | 255 | 233 | 80 | - | 574 |
|  | 130 | 791 | 4,314 | 130 | 27 | 5,392 |
| \$ | 136 | 1,046 | 4,547 | 210 | 27 | 5,966 |

The recorded investment in loans summarized based on impairment methodology as of December 31, 2019 and 2018 was as follows:

| Real estate construction | Real estate residential | Real estate commercial and farmland | Commercial and agriculture | Consumer | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| \$ 673 | 5,181 | 2,787 | 598 | - | 9,239 |
| 29,338 | 180,405 | 152,783 | 16,992 | 7,152 | 386,670 |
| \$ 30,011 | 185,586 | 155,570 | 17,590 | 7,152 | 395,909 |

As of December 31, 2019
Individually evaluated for impairment
Collectively evaluated for impairment
Total

| $\$$ | 168 | 6,482 | 2,934 | 976 | - | 10,560 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  | 23,595 | 171,391 | 150,099 | 18,648 | 7,604 | 371,337 |
| $\$$ | 23,763 | 177,873 | 153,033 | 19,624 | 7,604 | 381,897 |

Information on troubled debt restructurings for the year ended December 31, 2019 and 2018 is as follows:

|  | Number of contracts | Pre-modification outstanding recorded investment |  | Post-modification outstanding recorded investment |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| As of December 31, 2019 |  |  |  |  |  |
| Real estate - residential accrual | 19 | \$ | 5,056 | \$ | 4,254 |
| Real estate - commercial accrual | 2 |  | 893 |  | 693 |
| Commercial \& Agricultural- accrual | 2 |  | 825 |  | 598 |
| Real estate - residential nonaccrual | 2 |  | 234 |  | 90 |
| Real estate-commercial nonaccrual | 3 |  | 1,452 |  | 1,282 |
| Real estate - farmland nonaccrual | 1 |  | 818 |  | 770 |
| Totals | 29 | \$ | 9,278 | \$ | 7,687 |
| As of December 31, 2018 |  |  |  |  |  |
| Real estate - residential accrual | 19 | \$ | 5,118 | \$ | 4,577 |
| Real estate - commercial accrual | 5 |  | 2,345 |  | 2,085 |
| Commercial \& Agricultural accrual | 1 |  | 274 |  | 264 |
| Real estate - residential nonaccrual | 4 |  | 891 |  | 552 |
| Real estate - farmland nonaccrual | 1 |  | 818 |  | 798 |
| Totals | 30 | \$ | 9,446 | \$ | 8,276 |

The troubled debt restructured loans above have been re-amortized. During 2019, there was one loan modified as a TDR with a balance of approximately $\$ 551$ thousand, as compared to the same period in 2018, there were five loans totaling approximately $\$ 3,087$ thousand modified in a TDR. At December 31, 2019 there are no commitments to lend additional funds to any borrower whose loan terms have been modified in a troubled debt restructuring. Information on the payment status of troubled debt restructurings is as follows:

## Current

30-89 days past due accruing 90 days or more past due accruing Nonaccruals Totals

|  | 2019 | 2018 |
| ---: | ---: | ---: |
| $\$$ | 5,545 | 5,810 |
|  | - | 1,116 |
|  | - | - |
|  | 2,142 | 1,350 |
| $\$$ | 7,687 | 8,276 |

## 5. PREMISES AND EQUIPMENT

Premises and equipment consisted of the following:

|  | December 31 |  |  |
| :--- | ---: | ---: | ---: |
|  | 2019 |  | 2018 |
| Land | $\$, 908$ | 1,908 |  |
| Leasehold improvements | 161 | 161 |  |
| Buildings and land improvements | 6,559 | 6,330 |  |
| Furniture and equipment | 2,878 | 2,398 |  |
|  |  | 11,506 | 10,797 |
| Accumulated depreciation and amortization |  | $(5,708)$ | $(5,336)$ |
| - net | $\$ 8,798$ | 5,461 |  |

Depreciation expense was $\$ 372$ thousand, $\$ 368$ thousand and $\$ 376$ thousand for each of the years ended December 31, 2019, 2018 and 2017, respectively.
Rent expense applicable to operating leases amounted to $\$ 34$ thousand for 2019, $\$ 39$ thousand for 2018, and $\$ 42$ thousand for 2017. The Bank has lease obligations for branch locations. Future minimum lease payments subsequent to 2019 are $\$ 22$ thousand for 2020.

## 6. DEPOSITS

A breakdown of interest bearing deposits at December 31, 2019 and 2018, by type of account is as follows:

|  | 2019 | 2018 |
| :--- | ---: | ---: |
| Savings and money market | $\$ 102,457$ | 100,754 |
| Interest bearing demand | 49,335 | 38,443 |
| Time deposits of less than $\$ 100,000$ | 63,555 | 66,463 |
| Time deposits of $\$ 100,000$ through $\$ 250,000$ | 56,401 | 60,178 |
| Time deposits of more than $\$ 250,000$ | 27,635 | 31,150 |
| $\quad$ Total interest bearing deposits | $\$ 299,383$ | 296,988 |

At December 31, 2019, the scheduled maturities of time deposits are as follows:

| 2020 | $\$ 1,677$ |  |
| :--- | ---: | ---: |
| 2021 | 56,816 |  |
| 2022 | 13,776 |  |
| 2023 | 2,436 |  |
| 2024 | 2,886 |  |
|  |  |  |
|  |  | 147,591 |
|  |  |  |

Interest on deposits for the years ended December 31, 2019, 2018 and 2017 consisted of the following:

Savings and money market
Interest bearing demand
Time deposits more than $\$ 250,000$
Other time deposits
Total interest on deposits

|  | 2019 | 2018 | 2017 |
| :--- | ---: | ---: | ---: |
| $\$$ | 167 | 167 | 153 |
|  | 186 | 122 | 69 |
|  | 472 | 575 | 600 |
|  | 1,631 | 1,293 | 1,336 |
| $\$$ | 2,456 | 2,157 | 2,158 |

## 7. BORROWINGS AND CREDIT FACILITIES

Short-term borrowings consist of advances from the Federal Home Loan Bank of Atlanta with original maturities of up to one year and federal funds purchased from correspondent banks. There were no short-term borrowings outstanding during 2019 and 2018.

At December 31, 2019, credit available under the FHLB credit facility approximates $\$ 86$ million with letters of credit issued for the benefit of public funds depositors of $\$ 32$ million outstanding. The Bank is required to maintain an investment in stock of the FHLB in the amount of $\$ 432$ thousand as a condition for the credit facility. The Bank has also pledged its portfolios of 1-4 family first and second mortgage loans plus home equity loans as collateral for this credit facility. Certain qualifying commercial mortgages are also pledged as collateral for this credit facility. Principal balances outstanding on these mortgage loans total approximately $\$ 211$ million at December 31, 2019.

## 8. STOCKHOLDERS' EQUITY

The Board of Directors has approved plans authorizing the Company to purchase shares of its common stock. Purchased shares will be used for corporate purposes including issuance under the Company's stock based compensation plans. The number of shares remaining available for purchase under the plans was 111,641 shares at December 31, 2019.

Cash dividends paid to the holding company by its wholly owned subsidiary, Queenstown Bank of Maryland were $\$ 3,130$ thousand for 2019.

The Company and the Bank are subject to various regulatory capital requirements. Failure to meet minimum capital requirements can initiate certain mandatory - and possibly additional discretionary - actions by regulators that, if undertaken, could have a direct material effect on the Company's and the Bank's financial statements. Regulatory non-objection may be required to pay certian dividends. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Company and the Bank must meet specific capital guidelines that involve quantitative measures of the Company's assets, liabilities, and certain off-balance sheet items as calculated under regulatory capital practices. The Company's capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings, and other factors.

Quantitative measures established by regulation to ensure capital adequacy require the Company and the Bank to maintain amounts and ratios (as set forth in the following table) of total and Tier I Capital (as defined in the regulations) to risk-weighted assets (as defined). As of December 31, 2019, the capital levels of the Company and the Bank exceed all capital adequacy requirements to which they are subject.

As of December 31, 2019, the most recent notification from the Bank's primary regulators categorized the Bank as well capitalized under the prompt corrective action regulations. To be categorized as well capitalized, a bank must maintain a minimum total risk-based, Tier I risk-based and Tier I leverage ratios as set forth in the following tables. There are no conditions or events since the last notifications that management believes have changed the Company's and Bank's category. Actual capital amounts and ratios are presented in the following table for the Company and the Bank.

|  | Amount | Actual <br> Ratio | For Capital <br> Adequacy Purposes | Under Prompt Co Action Pr |
| :---: | :---: | :---: | :---: | :---: |
| As of December 31, 2019 |  |  |  |  |
| Total capital (to risk weighted assets): |  |  |  |  |
| Company (consolidated) | \$ 70,166 | 19.27\% | 8\% |  |
| Bank | 70,138 | 19.26\% | 8\% | 10\% |
| Tier I capital (to risk weighted assets): |  |  |  |  |
| Company (consolidated) | 65,600 | 18.02\% | 6\% |  |
| Bank | 65,572 | 18.01\% | 6\% | 8\% |
| Common equity tier I |  |  |  |  |
| Company (consolidated) | 65,600 | 18.02\% | 4.50\% |  |
| Bank | 65,572 | 18.01\% | 4.50\% | 6.50\% |
| Tier I capital (to average assets): |  |  |  |  |
| Company (consolidated) | 65,600 | 13.89\% | 4\% |  |
| Bank | 65,572 | 13.88\% | 4\% | 5\% |

As of December 31, 2018
Total capital (to risk weighted assets):
Company (consolidated)
Bank

| $\$ 65,611$ | $18.64 \%$ | $8 \%$ |  |
| :---: | :---: | :---: | :---: |
| 65,582 | $18.64 \%$ | $8 \%$ | $10 \%$ |
|  |  |  |  |
| 61,192 | $17.39 \%$ | $6 \%$ | $8 \%$ |
| 61,163 | $17.38 \%$ | $6 \%$ |  |
|  |  |  |  |
| 61,192 | $17.39 \%$ | $4.50 \%$ | $6.50 \%$ |
| 61,163 | $17.38 \%$ | $4.50 \%$ |  |
|  |  |  |  |
| 61,192 | $12.95 \%$ | $4 \%$ | $5 \%$ |
| 61,163 | $12.95 \%$ | $4 \%$ |  |

## 9. INCOME TAXES

The Tax Cut and Jobs Act enacted in December 2018 reduced the federal corporate marginal income tax rate from $34 \%$ to $21 \%$ effective January 1, 2019. As a result of the Tax Act, the fourth quarter of 2017 included a one-time charge recorded as income tax expense relating to the re-measurement of the Company's deferred tax assets.
Applicable income taxes on net income for 2019, 2018 and 2017 consist of the following:

|  | 2019 | 2018 | 2017 |
| :---: | :---: | :---: | :---: |
| Current income tax expense: |  |  |  |
| Federal | \$1,642 | 2,273 | 2,775 |
| State | 725 | 991 | 726 |
|  | 2,367 | 3,264 | 3,501 |
| Deferred income tax (benefit) expense: |  |  |  |
| Federal | 268 | (395) | 442 |
| State | 87 | (190) | 13 |
|  | 355 | (585) | 455 |
| Total income tax expense | \$2,722 | 2,679 | 3,956 |

Components of deferred income tax expense (benefit) for 2019, 2018 and 2017 consist of the following:

Federal rate reduction
Provision for loan losses
Loan fees and costs
Deferred compensation
Depreciation and amortization

| 2019 | 2018 | 2017 |
| ---: | ---: | ---: |
| $\$-$ | - | 400 |
| 432 | $(517)$ | 45 |
| 11 | $(15)$ | 53 |
| $(77)$ | $(78)$ | $(80)$ |
| 86 | 48 | $(6)$ |
| $(105)$ | $(29)$ | $(8)$ |
| - | 6 | 55 |
| 8 | - | $(4)$ |
| $\$ 355$ | $(585)$ | 455 |

A reconciliation of income taxes computed at the maximum statutory federal tax rate to total income taxes for the years ended December 31, 2019, 2018, and 2017 follows:

|  | 2019 |  |  | 2018 |  | 2017 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Amount | Percent | Amount | Percent | Amount | Percent |
| Tax computed at statutory rate | \$ | 2,151 | 21.0\% | 2,080 | 21.0\% | 3,128 | 34.0\% |
| Increase (decrease) resulting from |  |  |  |  |  |  |  |
| Tax-exempt interest income |  | (16) | -0.2\% | (20) | -0.2\% | (48) | -0.5\% |
| Bank owned life insurance income |  | (64) | -0.6\% | (36) | -0.4\% | (38) | -0.4\% |
| State income tax, net of federal income tax benefit |  | 641 | 6.3\% | 633 | 6.4\% | 488 | 5.3\% |
| Federal deferred tax rate reduction |  | - | 0.0\% | - | 0.0\% | 400 | 4.3\% |
| Other |  | 10 | 0.1\% | 22 | 0.2\% | 26 | 0.3\% |
| Total income taxes | \$ | 2,722 | 26.6\% | 2,679 | 27.0\% | 3,956 | 43.0\% |

Significant components of the Company's deferred tax assets and liabilities at December 31, 2019 and 2018 are as follows:

|  | 2019 | 2018 |
| :---: | :---: | :---: |
| Deferred tax assets: |  |  |
| Allowances for credit losses | \$ 715 | 1,147 |
| Deferred compensation | 530 | 453 |
| Interest income | 190 | 84 |
| Stock options | 19 | 27 |
| Other real estate losses | 73 | 73 |
| Others | 3 | 3 |
| Unrealized loss on securities available-for-sale | - | 93 |
| Total deferred tax assets | 1,530 | 1,880 |
| Deferred tax liabilities: |  |  |
| Accumulated depreciation and amortization | 216 | 130 |
| Loan fees and costs | 146 | 134 |
| Unrealized gain on securities available-for-sale | 5 | - |
| Total deferred tax liabilities | 367 | 264 |
| Net deferred tax assets | \$1,163 | 1,616 |

Management has determined that no valuation allowance is required as it is more likely than not that the net deferred tax assets will be fully realizable in future years. The Company remains subject to examination of income tax returns for the years ending after December 31, 2015.

## 10. RETIREMENT PLANS AND OTHER EMPLOYEE BENEFIT AGREEMENTS

The Company has a Section $401(\mathrm{k})$ profit sharing plan which covers substantially all employees who meet certain service requirements. Employer contributions to the plan include a discretionary contribution and matching contributions of a percentage of employee elective salary deferral contributions. Employer contributions included in operating expenses for 2019, 2018 and 2017 were $\$ 161$ thousand, $\$ 144$ thousand, and $\$ 142$ thousand, respectively,

The Company has provided additional retirement benefits as well as pre-retirement death benefits to selective executives through deferred compensation agreements. The deferred compensation plan agreements provide for monthly benefit payments for fifteen years after retirement. Benefit payments were $\$ 68$ thousand, $\$ 55$ thousand, and $\$ 22$ thousand, for 2019, 2018 and 2017, respectively. The Company is accruing the present value of these benefits over the remaining number of years to the employees' retirement dates. Benefit accruals included in operating expenses for 2019, 2018 and 2017 were $\$ 287$ thousand, $\$ 243$ thousand, and $\$ 152$ thousand, respectively. The accrued liability for deferred compensation agreements were $\$ 1,671$ thousand at December 31, 2019 and $\$ 1,446$ thousand at December 31, 2018.

The Company provides retirement benefits to directors. The agreements provide for annual benefit payments for ten years after retirement. Benefit payments were $\$ 11$ thousand in 2019. There were no benefit payments in 2018. The Company is accruing the present value of these benefits over the remaining number of years to the directors' retirement dates. Benefit accruals included in operating expenses for 2019, 2018 and 2017, were $\$ 64$ thousand, $\$ 95$ thousand and $\$ 72$ thousand, respectively.

## 11. STOCK-BASED COMPENSATION

The Company has a qualified incentive stock option plan for officers and employees and a nonqualified stock option plan for directors. The total number of shares of Common Stock that may be optioned is 126,000 for the incentive plan and 63,000 for the nonqualified plan. Information with respect to the options granted is as follows:

|  | 2019 |  |  | 2018 |  | 2017 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Options <br> Outstanding |  | Weighted <br> Average Exercise price | Options <br> Outstanding | Weighted <br> Average Exercise price | Options <br> Outstanding |  | eighted <br> Average <br> Exercise <br> price |
| Balance, January 1 | 51,530 | \$ | 41.15 | 43,600 | \$ 43.34 | 46,640 | \$ | 48.13 |
| Options granted | - |  | - | 15,000 | 40.00 | 13,000 |  | 34.00 |
| Options exercised | $(4,200)$ |  | 35.14 | (470) | 34.00 | - |  |  |
| Options forfeited | $(1,000)$ |  | 40.00 | - | - | - |  |  |
| Options expired | $(8,000)$ |  | 54.00 | $(6,600)$ | 53.50 | $(16,040)$ |  | 49.70 |
| Balance, December 31 | 38,330 | \$ | 39.05 | 51,530 | \$ 41.15 | 43,600 | \$ | 43.34 |
| Options exercisable, December 31 | 24,730 | \$ | 39.79 | 31,730 | \$ 43.34 | 33,200 | \$ | 46.26 |

Stock options outstanding at December 31, 2019 were as follows:


The maximum term of stock options granted under the plans is 10 years.

Stock based compensation costs were $\$ 19$ thousand for the years ended December 31, 2019 and 2018, and $\$ 15$ thousand for the year ended December 31, 2017.
The fair value of stock option awards granted on or after January 1, 2006 was determined by using a lattice option-pricing model utilizing a range of assumptions related to dividend yield, volatility, risk-free interest rate, and employee exercise behavior. Dividend yield is based on historical experience and expected future dividend actions. Expected volatility is based on a blend of historical stock price volatility and volatility of similarly publicly traded bank stocks. The risk-free interest rate is based on the U.S. Treasury yield curve at the time of grant. The Company estimated forfeitures based on historical data.
There were no options granted in 2019.
The fair value of the stock options granted for the year ended December 31, 2018 was estimated at $\$ 5.89$ per option on the date of grant based on the following assumptions:

| Dividend yield | $3.50 \%$ |
| :--- | ---: |
| Volatility | $20.00 \%$ |
| Risk free interest rate | $2.59 \%$ |
| Expected life--years | 6 |

As of December 31, 2019, the total remaining unrecognized compensation cost related to the issuance of stock options was $\$ 73$ thousand, which will be amortized over the expected life of these options. The total intrinsic value of outstanding stock options was $\$ 611$ thousand at December 31, 2019. The total intrinsic value of exercisable stock options was $\$ 376$ thousand at December 31, 2019.

## 12. RELATED PARTY TRANSACTIONS

In the ordinary course of business, the Company makes extensions of credit to its directors and their associates and several of its policy making officers on substantially the same terms, including interest rates and collateral, as those prevailing for comparable transactions with other customers. Extensions of credit outstanding, both direct and indirect, to directors and policy making officers were $\$ 5,489$ thousand at December 31, 2019 and $\$ 10,475$ thousand at December 31, 2018. New or additional extensions of credit during 2019 were $\$ 864$ thousand. Credit reductions and retirements were $\$ 5,850$ thousand during 2019. Deposit balances of directors and policy making officers were $\$ 3,228$ thousand and $\$ 1,739$ thousand at December 31, 2019 and 2018 , respectively. Operating expense payments to vendors considered related parties were $\$ 10$ thousand and $\$ 47$ thousand for the years ended December 31, 2019 and 2018, respectively.

## 13. RESTRICTED CASH BALANCES

The Federal Reserve requires banks to maintain certain minimum cash balances consisting of vault cash and deposits in the Federal Reserve Bank or in other commercial banks. The amount of such reserves are based on percentages of certain deposit types and at December 31, 2019 totaled $\$ 3,054$ thousand. The company has balances due from correspondent banks in excess of FDIC insured deposit limits. These correspondent banks meet the regulatory definitions of well capitalized financial institutions.

## 14. FINANCIAL INSTRUMENTS

The Company is a party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include commitments to extend credit and standby letters of credit.
The Company's exposure to credit losses in the event of nonperformance by the other party to these financial instruments are represented by the contractual amount of the instruments. The Company uses the same credit policies in making commitments and conditional obligations as it does for on-balance sheet instruments. Included in other liabilities are allowances for losses on unfunded credit commitments of $\$ 37$ thousand and $\$ 135$ thousand at December, 2019 and December 2018 respectively. There were no provisions for losses on unfunded letters of credit in 2019, 2018 and 2017.
Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since many of the commitments are expected to expire without being drawn upon, the total commitments do not necessarily represent future cash requirements. The Company evaluates each customer's creditworthiness on a case-by-case basis.
Standby letters of credit are conditional commitments issued by the Company to guarantee the performance of a customer to a third party. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loan facilities to customers.

A summary of the contract amounts of the Company's financial instruments with off-balance sheet risk at December 31, 2019 is as follows:

| Commitments to extend credit | $\$ 46,426$ thousand |
| :--- | ---: |
| Standby letters of credit | $\$ 3,897$ thousand |

The Company discloses fair value information about financial instruments for which it is practicable to estimate the value, whether or not such financial instruments are recognized on the balance sheet. Fair value is the amount at which a financial instrument could be exchanged in a current transaction between willing parties, other than in a forced sale or liquidation, and is best evidenced by quoted market price, if one exists.

Quoted market prices, if available, are shown as estimates of fair value. Because no quoted market prices exist for a substantial portion of the Company's financial instuments, the fair value of such instruments has been derived based on management's assumptions with respect to future economic conditions, the amount and timing of future cash flows and estimated discount rates. Different assumptions could significantly affect these estimates. Accordingly, the net realizable value could be materially different from the estimates presented. In addition, the estimates are only indicative of individual financial instrument values and should not be considered an indication of the fair value of the Company taken as a whole.

The following methods and assumptions were used to estimate the fair value of each category of financial instrument for which it is practicable to estimate value:

- Cash and due from banks and federal funds sold: The carrying amounts reported are considered to approximate their fair values.
- Investment securities: Fair values for investment securities are based on quoted market prices, where available. If quoted market prices are not available, fair values are based on quoted market prices of comparable instruments.
- Loans: For variable-rate loans that reprice frequently and with no significant change in credit risk, fair values are based on carrying amounts. The fair values for other loans are estimated using discounted cash flow analysis, based on interest rates currently being offered for loans with similar terms to borrowers of similar credit quality. Loan fair value estimates include judgments regarding future expected loss experience and risk characteristics. The carrying amount of accrued interest receivable approximates its fair value.
- Deposits: The fair value disclosed for deposits with no defined maturity are, by definition, equal to the amount payable on demand at the reporting date (that is, their carrying amounts). The fair values for certificates of deposit are estimated using a discounted cash flow calculation that applies interest rates currently being offered on certificates to a schedule of aggregated contractual maturities on such time deposits. The carrying amount of accrued interest payable approximates fair value.
- Borrowings: The fair value is estimated based on interest rates currently available for debt with similar terms and remaining maturities.
The estimated fair values of the Company's financial instruments as December 31, 2019 and 2018 are as follows:

|  | 2019 |  | 2018 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Carrying Estimated Value Fair Value |  | Carrying Estimated Value Fair Value |  |
| Financial assets: |  |  |  |  |
| Total Cash and due from banks | \$ 5,371 | 5,371 | \$ 5,875 | 5,875 |
| Interest bearing deposits with banks | 40,935 | 40,935 | 46,652 | 46,652 |
| Investment securities: |  |  |  |  |
| Available-for-sale | 15,327 | 15,327 | 15,542 | 15,542 |
| Federal Home Loan Bank stock | 432 | 432 | 432 | 432 |
| Loans, net of allowance | 390,157 | 393,276 | 375,931 | 377,206 |
| Accrued interest receivable | 1,590 | 1,590 | 1,628 | 1,628 |
| Financial liabilities: |  |  |  |  |
| Deposits | 404,913 | 404,351 | 401,766 | 398,166 |
| Accrued interest payable | 268 | 268 | 248 | 248 |

## 15. FAIR VALUE MEASUREMENTS

The Company has adopted the Financial Accounting Standard Board's ("FASB") guidance on Fair Value Measurements which provides a framework for measuring and disclosing fair value under generally accepted accounting principles. This guidance requires disclosures about the fair value of assets and liabilities recognized in the balance sheet in periods subsequent to initial recognition, whether the measurements are made on a recurring basis (for example, available-for-sale investment securities) or on a nonrecurring basis (for example, impaired loans).

FASB's guidance defines fair value as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. This guidance also establishes a fair value hierarchy which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The standard describes three levels of inputs that may be used to measure fair value.

## Fair Value Hierarchy

Level 1 - Quoted prices in active markets for identical assets or liabilities
Level 2 - Other significant observable inputs (including quoted prices in active markets for similar assets or liabilities)
Level 3 - Significant unobservable inputs (including the Company's own assumptions in determining the fair value of assets or liabilities)

The following table presents fair value measurements on a recurring basis as of December 31, 2019 and 2018:

## $\underline{2019}$

|  | Level 1 |  | Level 2 | Level 3 | $\begin{array}{r} \text { Fair } \\ \text { Value } \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| U.S. government agencies securities | \$ | - | 2,862 | - | 2,862 |
| U.S. government sponsored agencies |  | - | 2,000 | - | 2,000 |
| Residential mortgage- backed securities |  | - | 10,008 | - | 10,008 |
| Obligations of states and political subdivisions |  | - | 457 | - | 457 |
| Totals | \$ | - | 15,327 | - | 15,327 |

## 2018

|  |  |  | Fair <br> Level 1 | Level 2 |
| :--- | ---: | ---: | ---: | ---: | Level 3 | Value |
| ---: | :--- |

Securities available-for-sale are based on quoted market prices, where available. If quoted market prices are not available, fair values are based on quoted market prices of comparable instruments.

The Bank may also be required, from time to time, to measure certain other financial assets and liabilities at fair value on a nonrecurring basis in accordance with accounting principles generally accepted in the United States of America. The following table presents fair value measurements on a non-recurring basis as of December 31, 2019 and 2018:

## 2019

|  | Level 1 |  | Level 2 | Level 3 | $\begin{array}{r} \text { Fair } \\ \text { Value } \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Impaired loans | \$ | - | - | 9,038 | 9,038 |
| Other real estate |  | - | - | 89 | 89 |
| Totals | \$ | - | - | 9,127 | 9,127 |

## $\underline{2018}$

|  |  |  |  | Fair <br> Value |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Impaired loans | $\$$ | - | - | 9,986 | 9,986 |
| Level 1 | Level 2 | Level 3 | Val |  |  |
| Totals real estate |  | - | - | 50 | 50 |
|  | $\$$ | - | - | 10,036 | 10,036 |
|  |  |  |  |  |  |

Loans which are deemed to be impaired are primarily valued on a nonrecurring basis at the fair values of the underlying real estate collateral. Such fair values are derived as follows:
Level 3 inputs are independent appraisals and other available market evaluations used by management in estimating fair value.
In accordance with the provisions of ASC 360, foreclosed real estate were adjusted to their fair values, resulting in an impairment charge, which was included in earnings for the year 2018. There were no impairment charges relating to foreclosed real estate in 2019. Foreclosed real estate assets have been valued using a market approach. The fair values were determined using independent appraisals and other available market evaluations, which the Bank considers to be level 3 inputs. Appraised values are discounted, where appropriate, to reflect selling costs.

